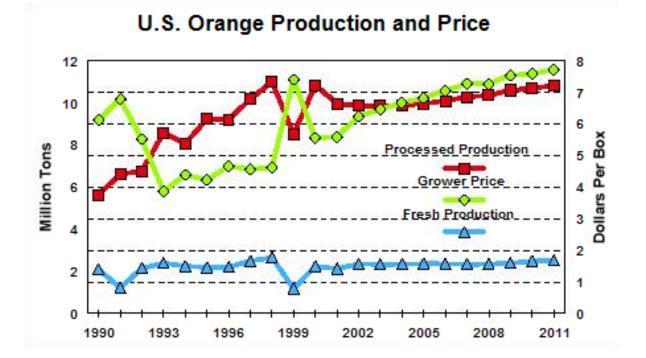
Orange Harvester



Red B Mockup Presentation October 20, 2005

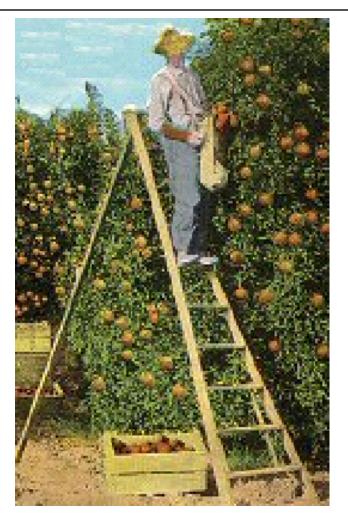
U.S. Orange Market

Fresh:2.5 Million Tons (20%)Processed:10 Million Tons (80%)



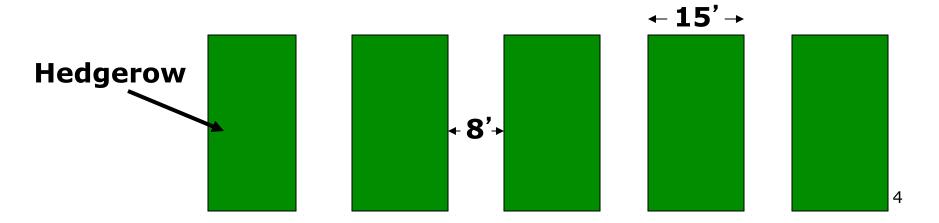
Baseline Harvesting

oHand picked •Carry bag oFiberglass ladders oDump into 1,000 pound box •Fork lift and truck collect box



Grove Layout





Product Proposition

To assist hand pickers & be faster, more efficient and safer



Key Issues

1. Platform and Chute Design



3. Harvesting Rate Improvements

Technical Analysis

Customer Needs	Product Attributes	Engineering Specs
Faster picker than humans alone	Eliminate time wasting steps (moving ladders, emptying bag, etc)	Develop chute: 3600+ oranges per hour per person
All oranges can be reached	Allows workers to climb up into tree and lean out from platform	5 ft pivoting ladder
Orange Quality	Oranges must get to bin without damage	Compliant chute used to deliver oranges to bin
Cleanliness	Can be sterilized	Removable chute

Platform Design



Our Mockup

• Why did we build it?

- Spatial understanding of the product
- Key issues: design and operation

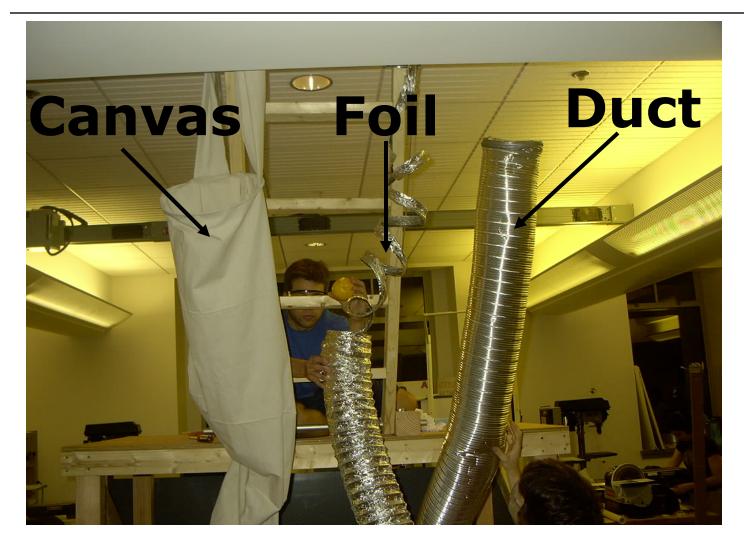
• What did we learn?

- Scale and human interaction
- Chute tests

Mockup



Chute Test



Canvas/Duct Chute

Foil: Broke apartCanvas: Not rigidDuct: Too fast

Solution:

Canvas in Duct



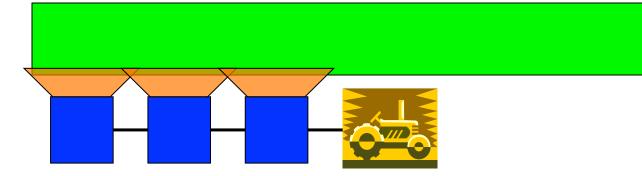
System Process

o Connect platforms into a short train

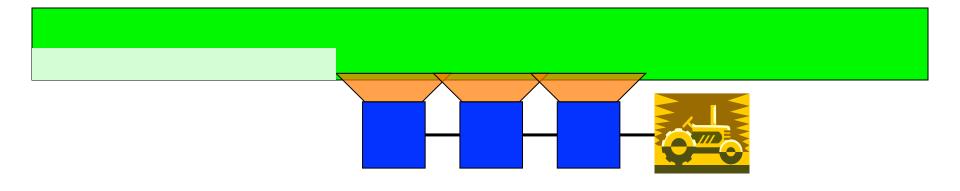
o 1 Platform ~ 5 trees

o "Quick change" operated by pickers

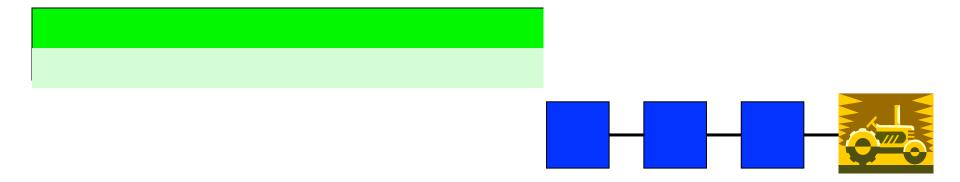
o Reload with empty boxes

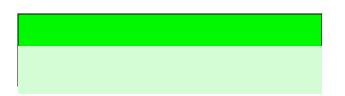


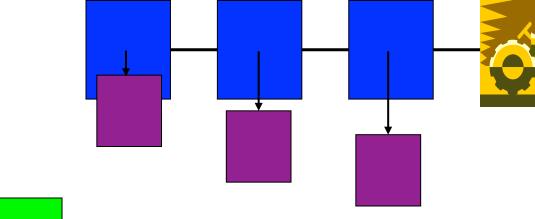




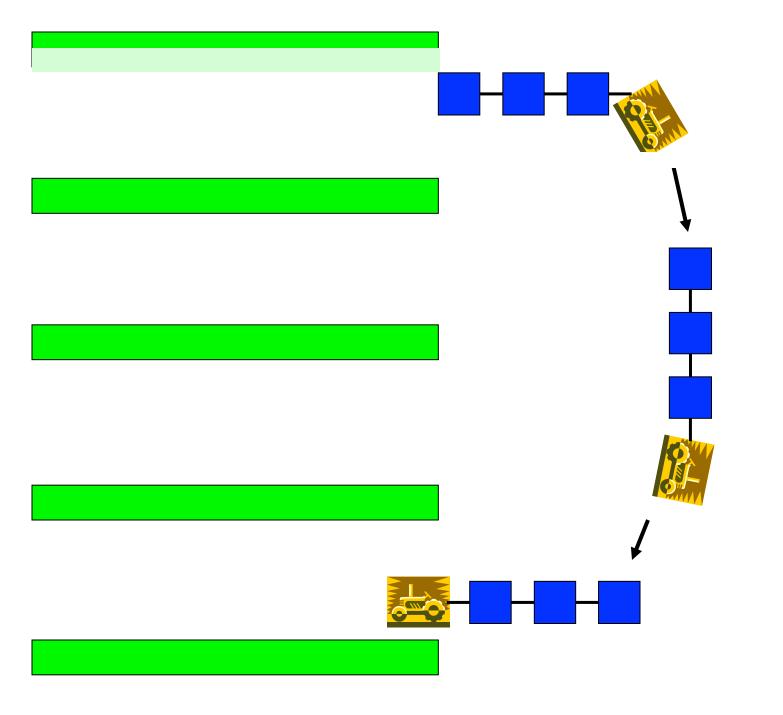


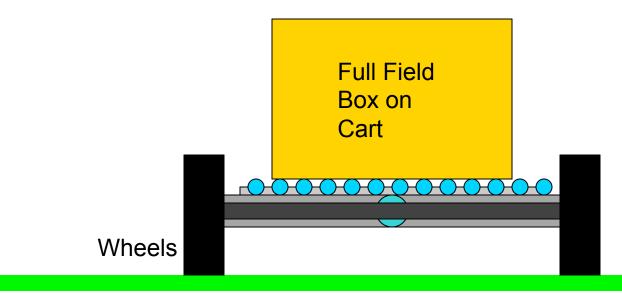


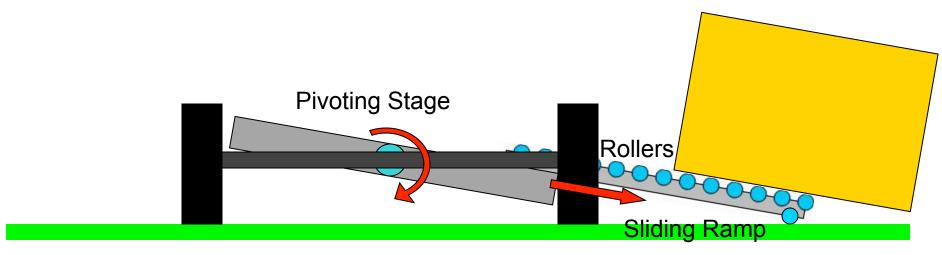


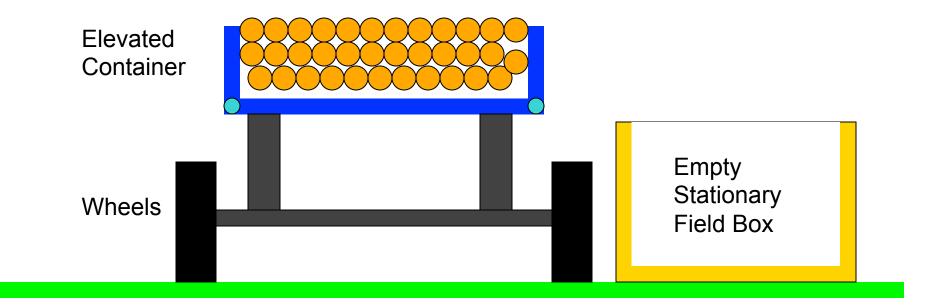




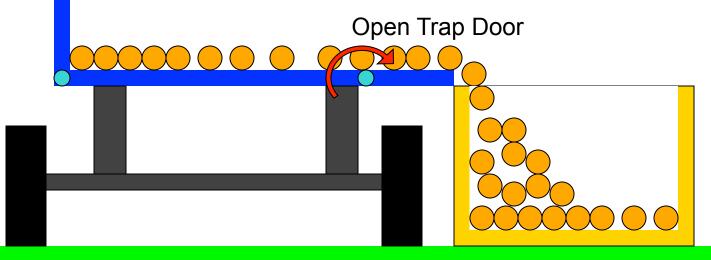








Trap Doors on both sides



Rate Improvement

	CURRENT method	PROPOSED method
Picking fruit from tree	>2 fruit/sec	Same
Getting to Fruit	Climbing ladder	Stand on platform
Transporting fruit	Carry 45lb bag down ladder to stationary field box	Fruit sent down chute into field box
Overall Productivity	~810 lbs/hour	Up to 900lbs/hr ~10% improvement

Cost Estimation

• Decrease tree height 6 ft = 10% speed improvement

o \$900 savings/worker/year

o Cost/platform < \$3500 (pay off in 2 years)</p>

Next Steps

- Test mechanism for quick change
- o Increased chute compliance
- Pick materials
- o Wheel size and alignment
- Linkage details
- o Testing

Acknowledgments

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