# the Oproject







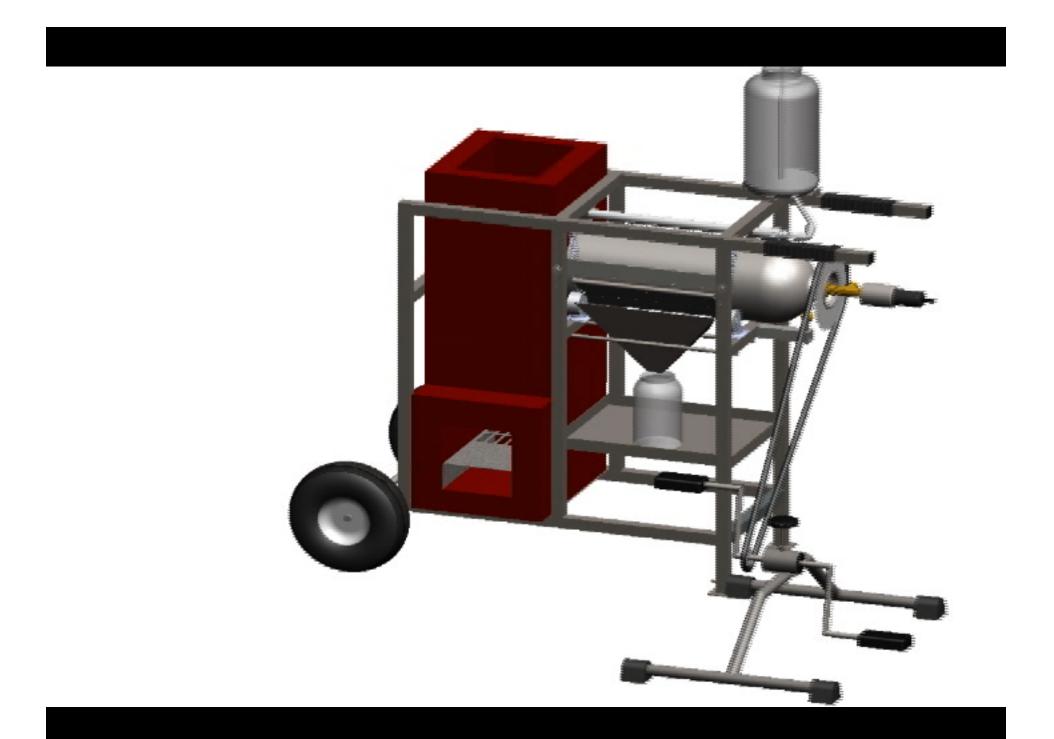
















The scraper needs additional iterations

Testing in tropical environments

# 2.5 BILLION

Farmers Worldwide

900M

Dairy Farmers

250M

Rural Dairy Farmers

5K

Guyanese Rural Dairy Farmers





8K – 5M USD

Large scale options are

# too expensive

Locals rely on

commercial imports

Our small scale approach **empowers** rural communities and **stimulates** local economies

Average dairy farmers make 3.27 USD/day

Our product would allow them to make 4.10 USD/day (26 % increase)

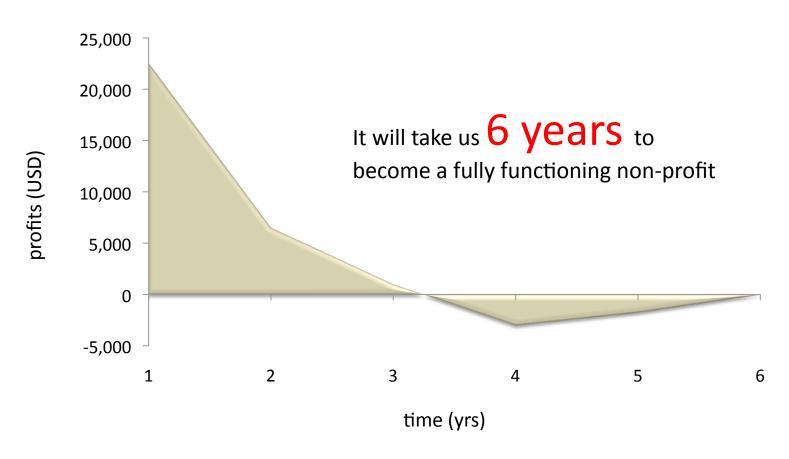
Our product pays for itself in 2 months

200 USD to manufacture

Selling for 40 USD/unit

Fixed donations 45,000 USD/yr

## Projected Subsidized Profit





## **Potential NGO Partners**

Guyanese Rural Women's Network Habitat for Humanity St. Francis Community Developers





# **Special Thanks**

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Matthew Rodriguez Financial officer



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Moji Jimoh Public relations



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Tim Grejtak



Tommy Ciesielski Tool officer



Selling price for GAIA milk is  $\frac{1}{2}$  of the price for store bought powdered milk

Our product would process  $^2$  gallons of milk/hour

Typical Guyanese farmer has 6-8 COWS

## red

## Price/gallon [GSD(USD)]:

Liquid milk 413.99 (2.07)

Nestle powdered milk 902.69 (4.51)

GAIA milk 361.08 (1.81)

# rec

#### **Pressurized Drum**

maintains a constant 135 °C temperature by regulating internal steam pressure and also acts as our drying surface

#### **Funnel Collector**

directs the milk powder into a collecting unit and shields it from the outside environment

#### **Rocket Stove**

made of concrete, provides efficient heat transfer from the fire to the drum

## **Drip Applicator**

uses a gravity fed system to apply a thin, even film of milk to the drum surface

## Steel Scraper

is adjustable and spring loaded to maintain an ideal contact angle and cleanly scrape off the milk powder

**Pedal Drive System** 

provides an easy, manual way to rotate the drum and power the drying process