Problem

Existing walkers restrict user’s mobility in many environments.
Solution

A Two Stage Collapsible Walker

Walker
Cane
Storage
## Current Market - Benchmarking

<table>
<thead>
<tr>
<th></th>
<th>Metro Walker</th>
<th>Collapsible Walker</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cost</strong></td>
<td>$140</td>
<td>TBD</td>
</tr>
<tr>
<td><strong>Marketing</strong></td>
<td>•Portable</td>
<td>•Independence</td>
</tr>
<tr>
<td><strong>Features</strong></td>
<td>•Patented easy release lever</td>
<td>•Two stage collapsible system</td>
</tr>
<tr>
<td></td>
<td>•Patented height adjustment</td>
<td>•Adjustable height design</td>
</tr>
<tr>
<td><strong>Fits</strong></td>
<td>•Car trunks &amp; backseats</td>
<td>•Fits standard airplane &amp; stadium seats</td>
</tr>
<tr>
<td></td>
<td>•Airplane overhead bins</td>
<td></td>
</tr>
<tr>
<td><strong>Walker-Cane System?</strong></td>
<td>No</td>
<td>Yes</td>
</tr>
</tbody>
</table>
Sketch Model
Sketch Model
Market Outlook

Estimated Market
• 11.6 billion Americans living with some form of physical disabilities (IBIS)
• 3.2 mil. elders living with self-care disabilities (US Census)

Annual Sales
• 500,000 walkers/year (Frost & Sullivan)
• $70,000,000 market/year
What’s Next?

- Refining folding geometry
- Easy actuation for arthritic users
- Validating structural integrity
- Reducing weight
- Reducing cost
Questions?