

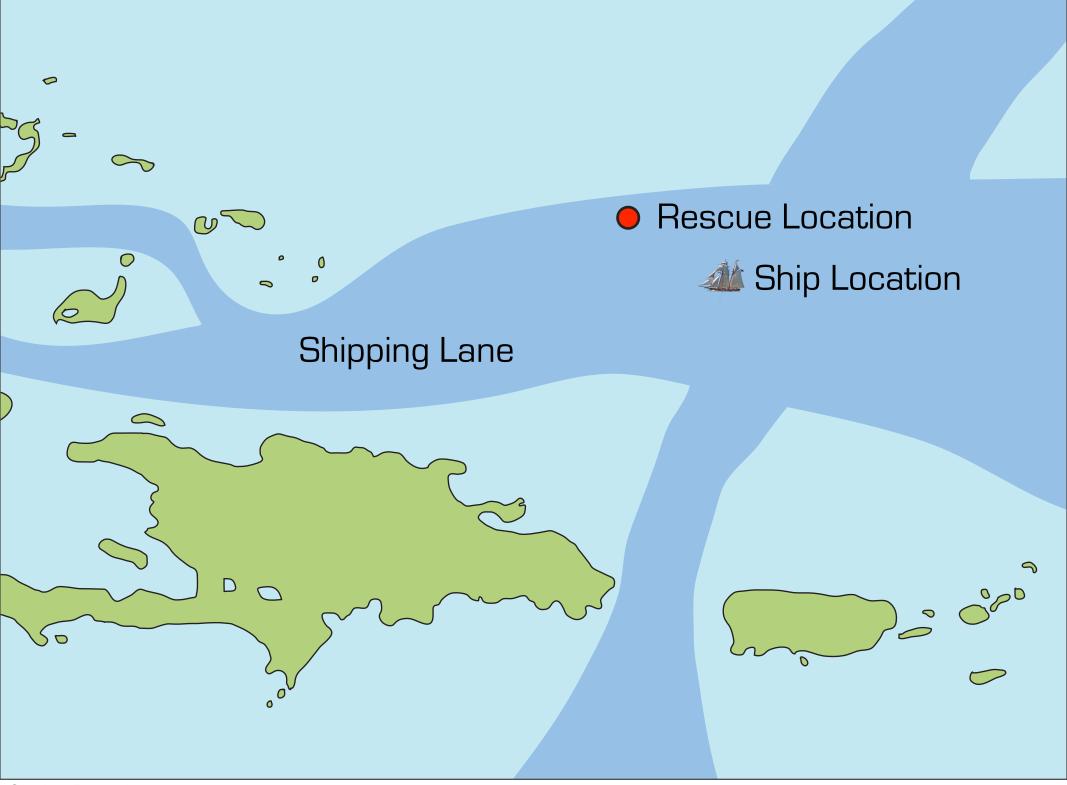


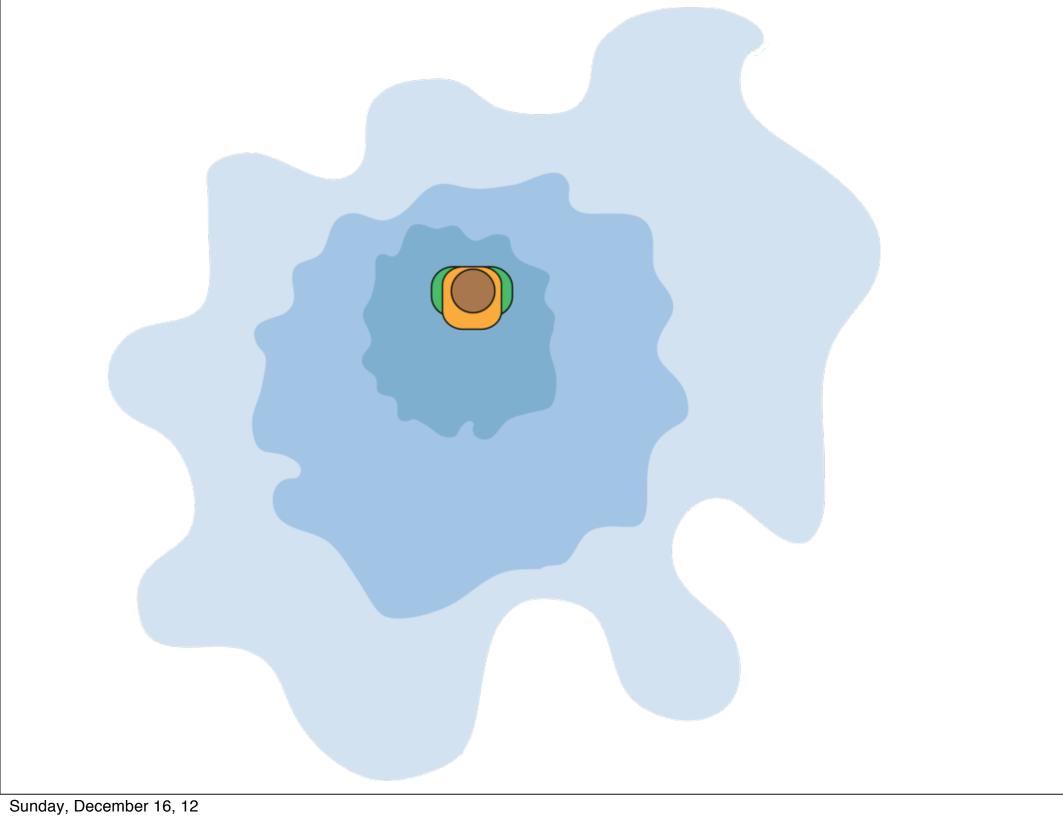
Sunday, December 16, 12







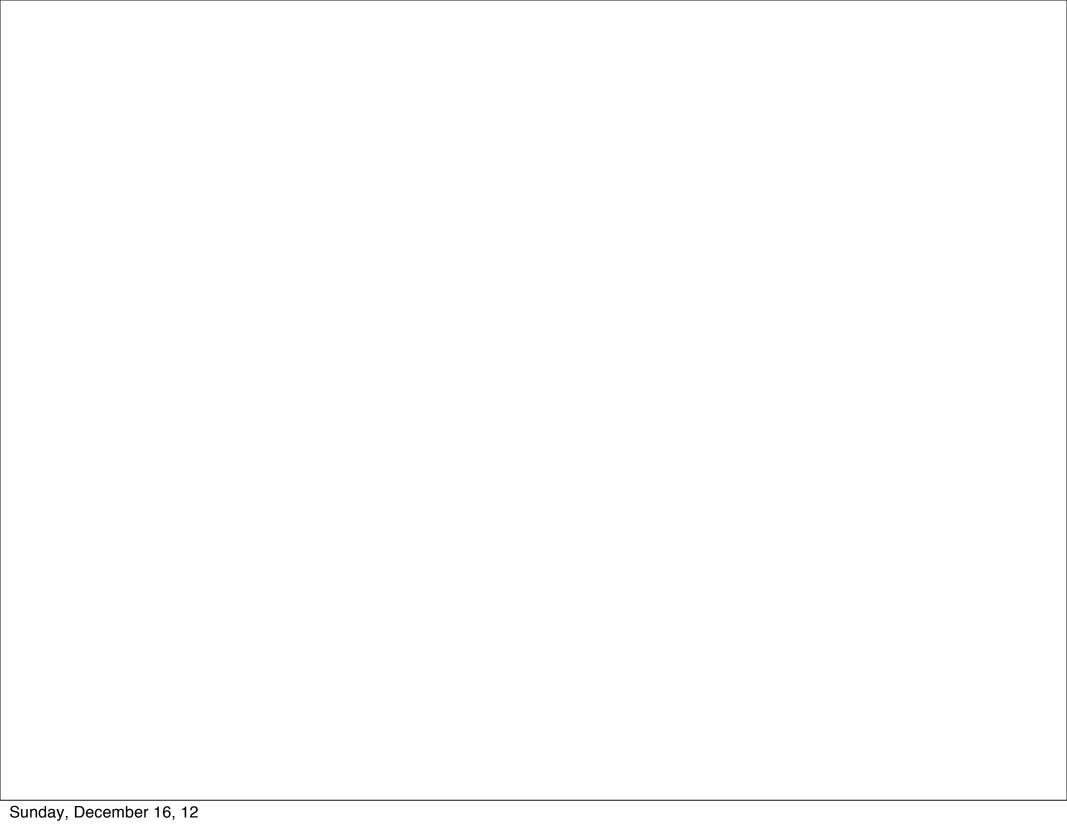












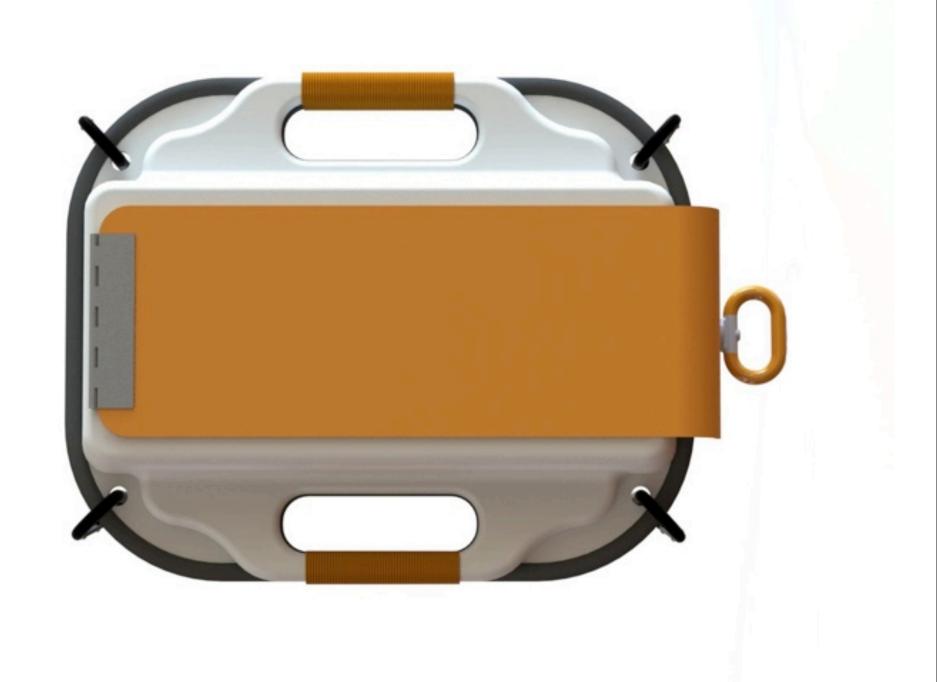


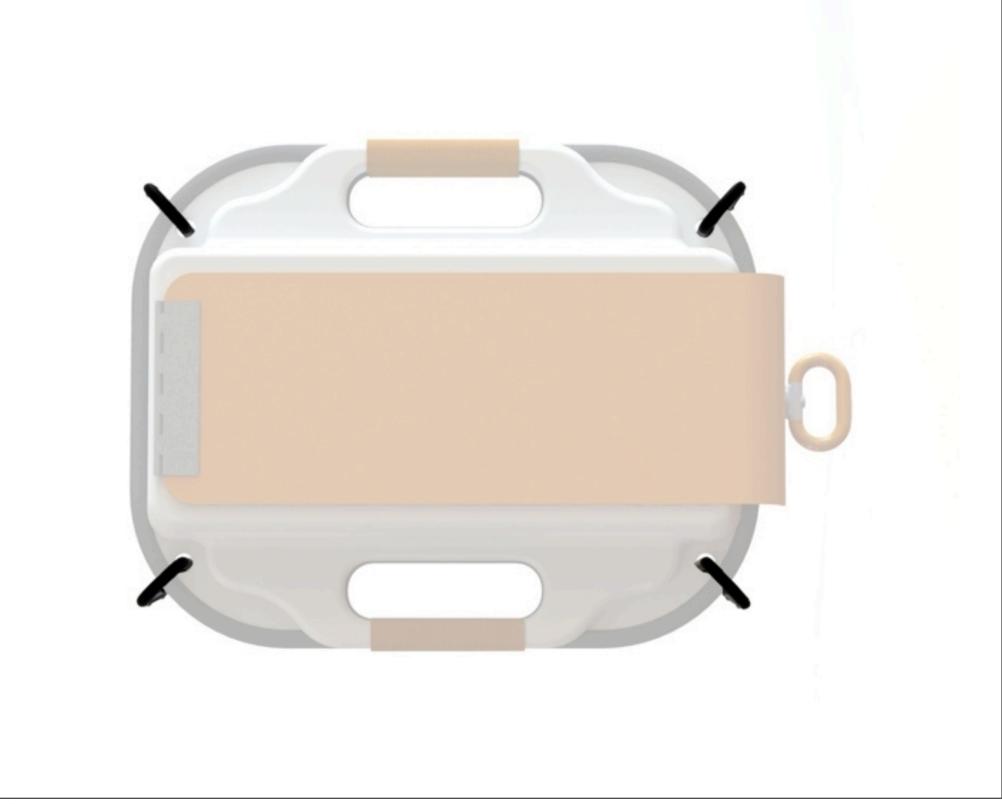


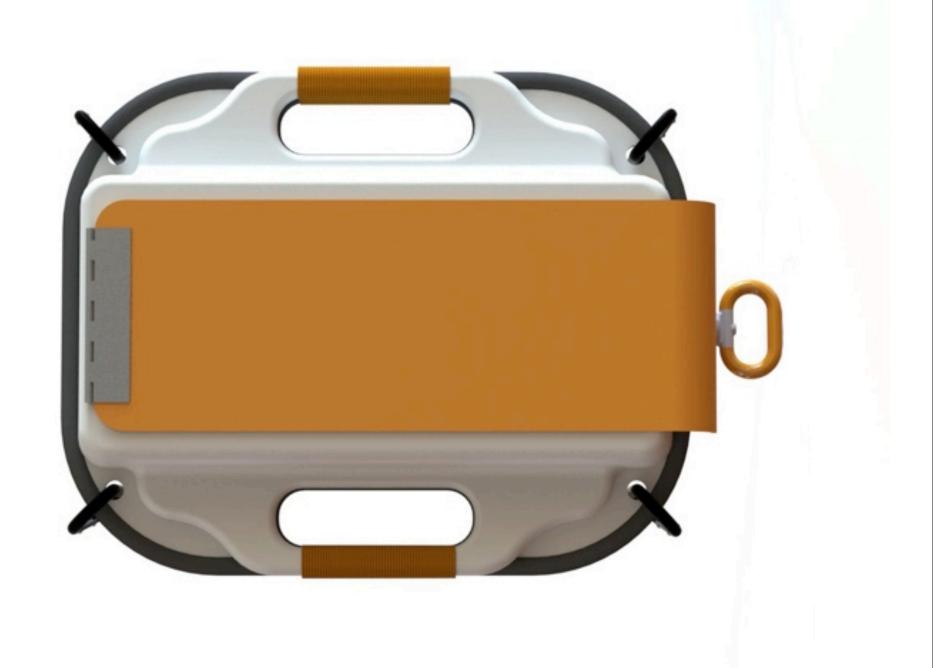
A distress signal for boaters:

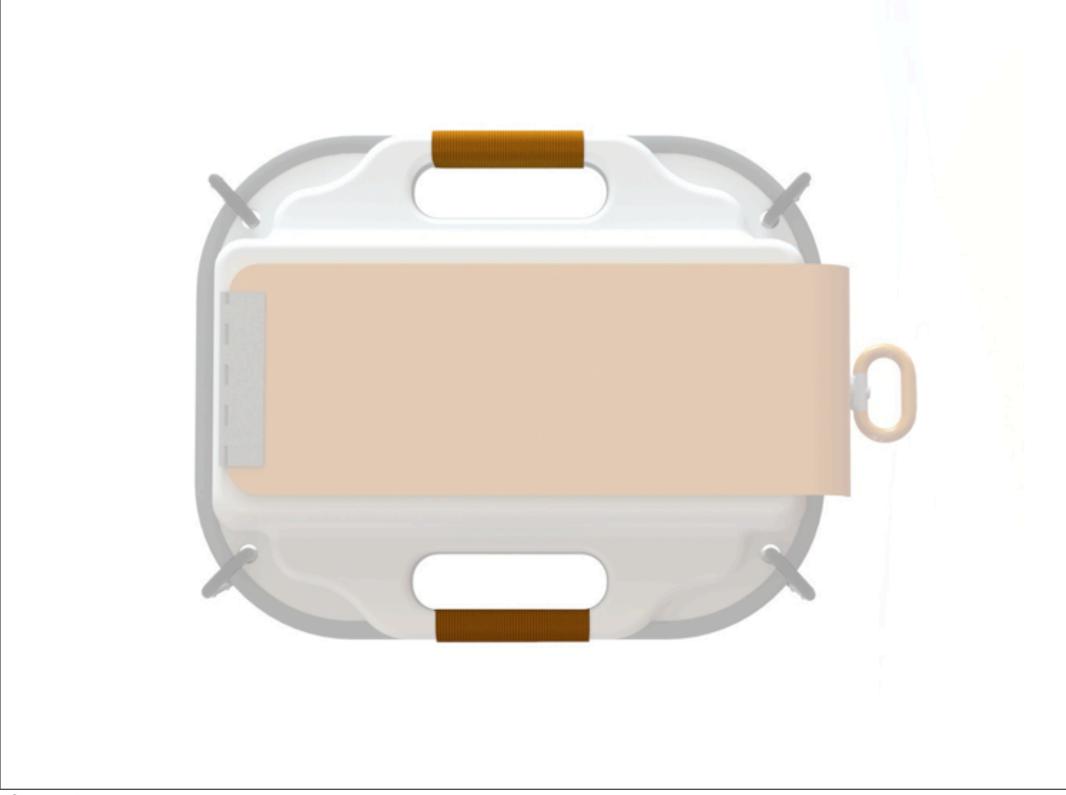
- 360° illumination
- Radar detection
- Tethered balloon
- Distress flag
- 3 day life
- Type 1 flotation

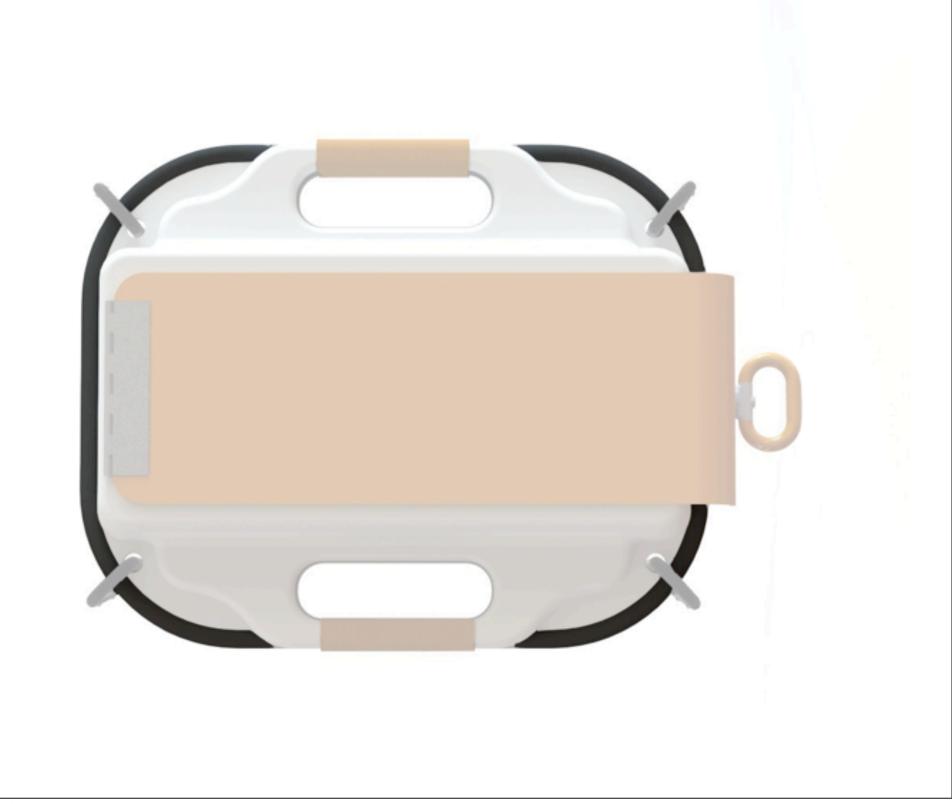






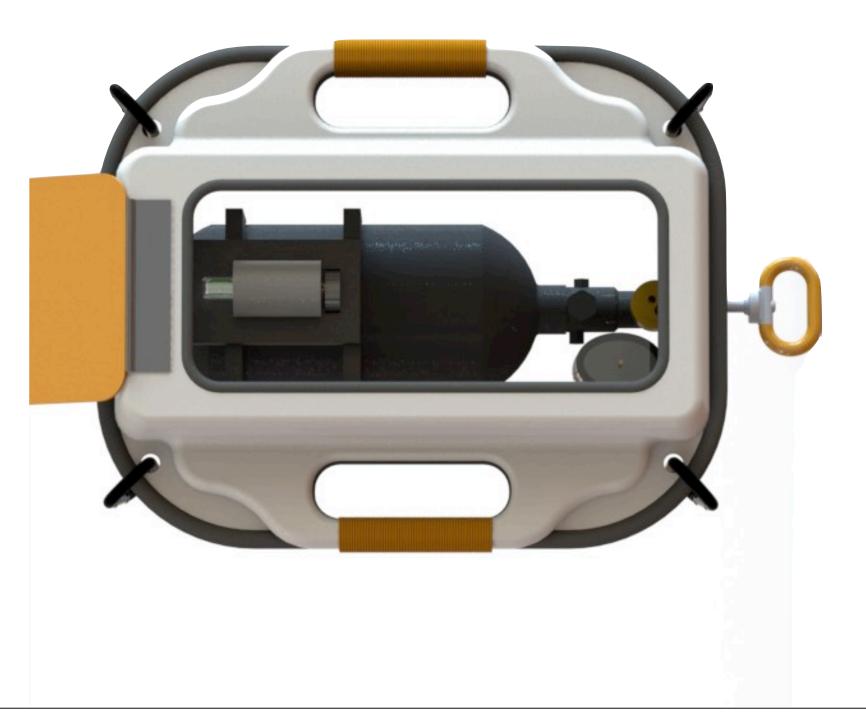




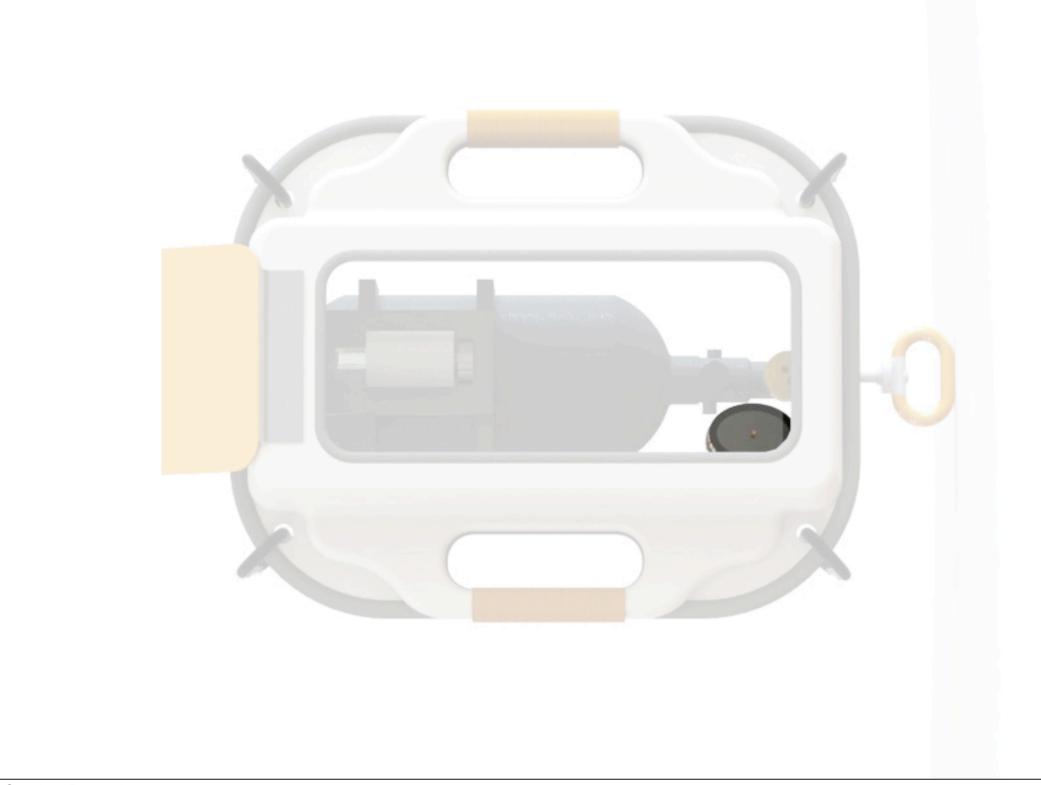


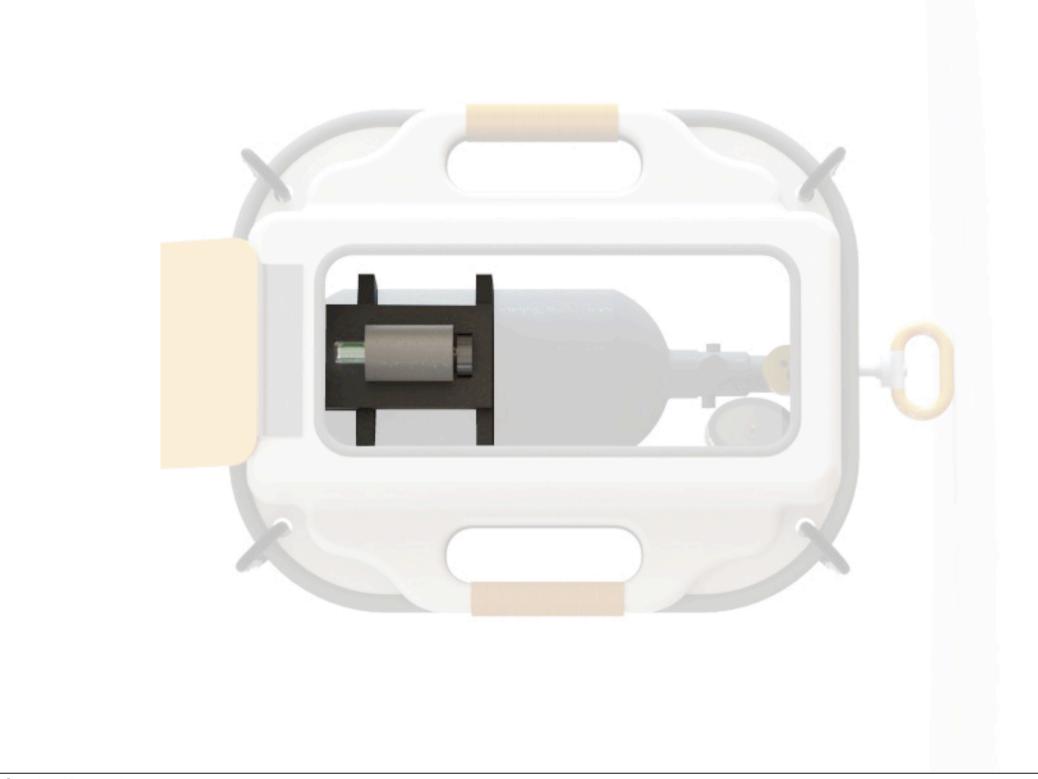






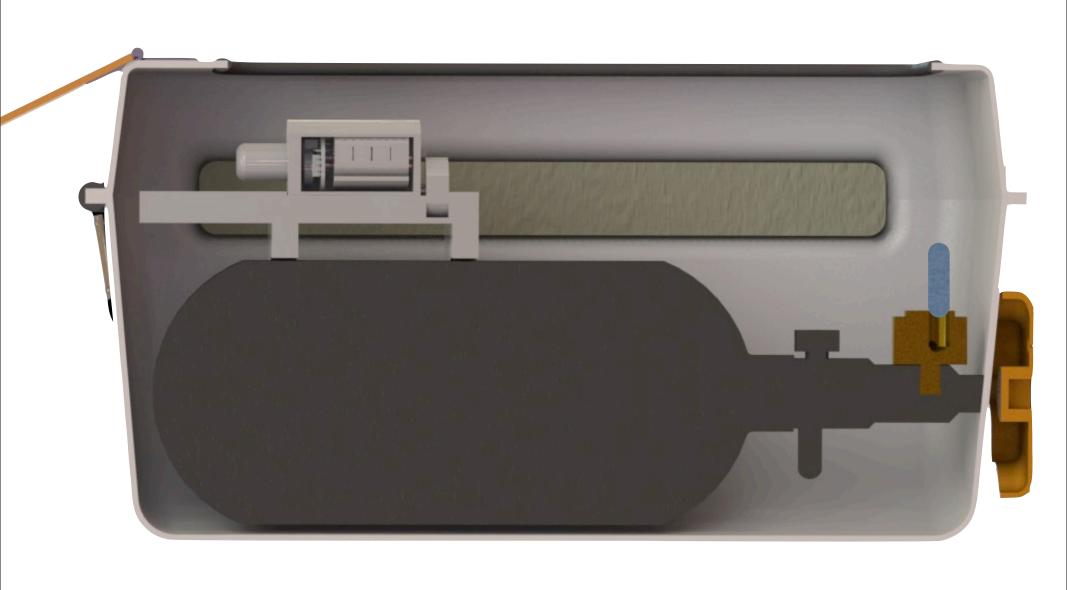


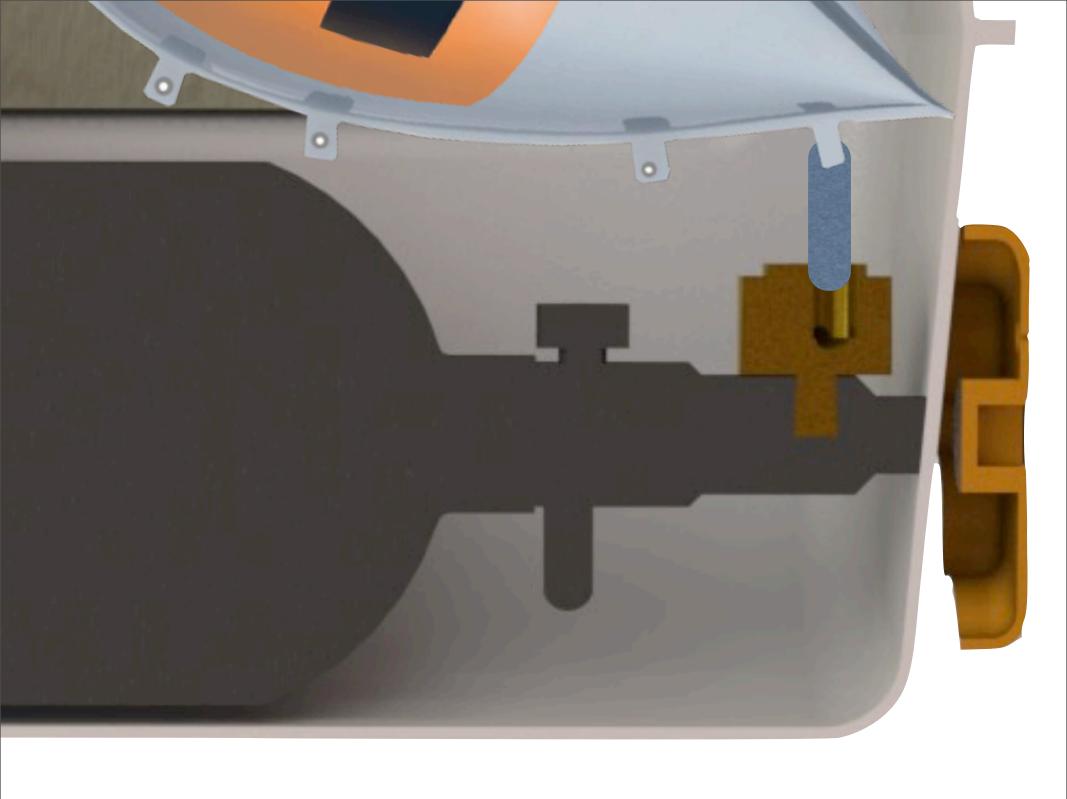


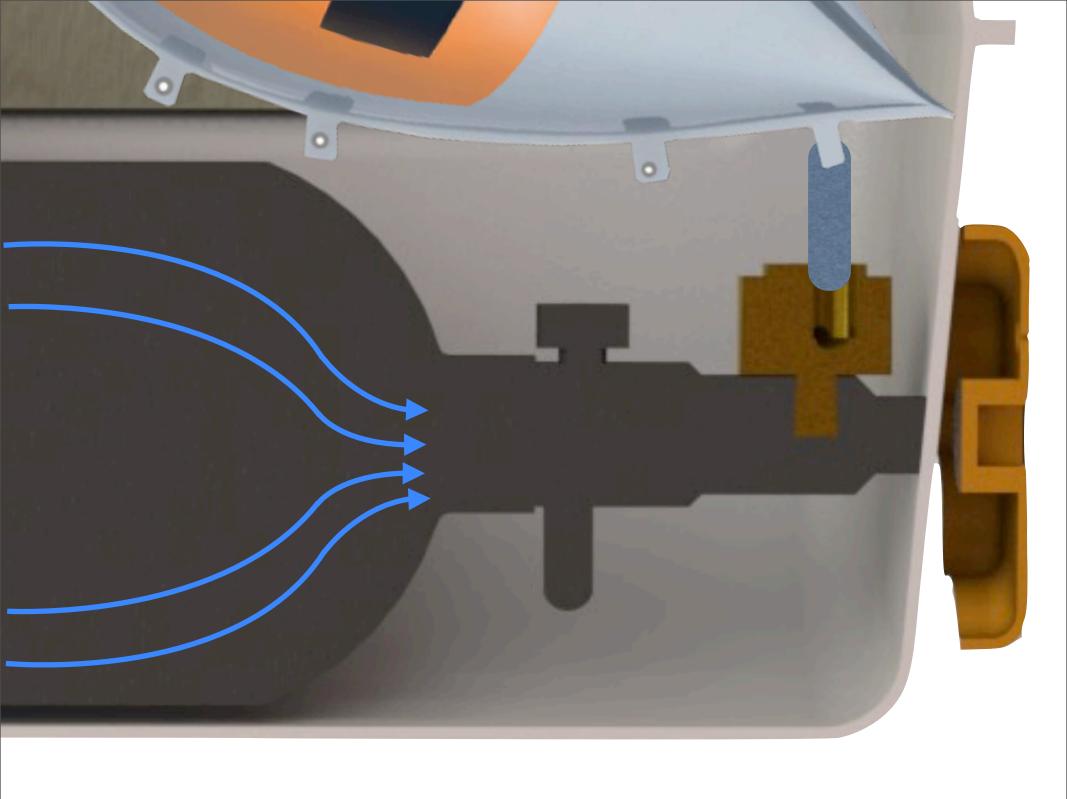


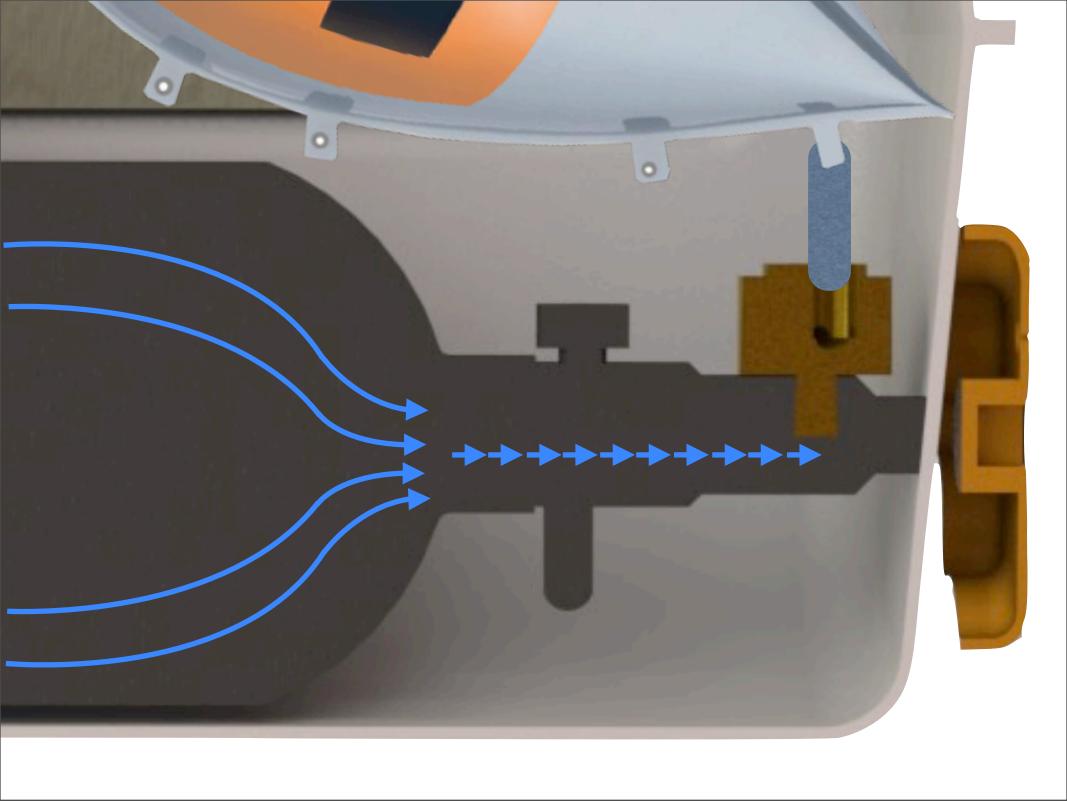


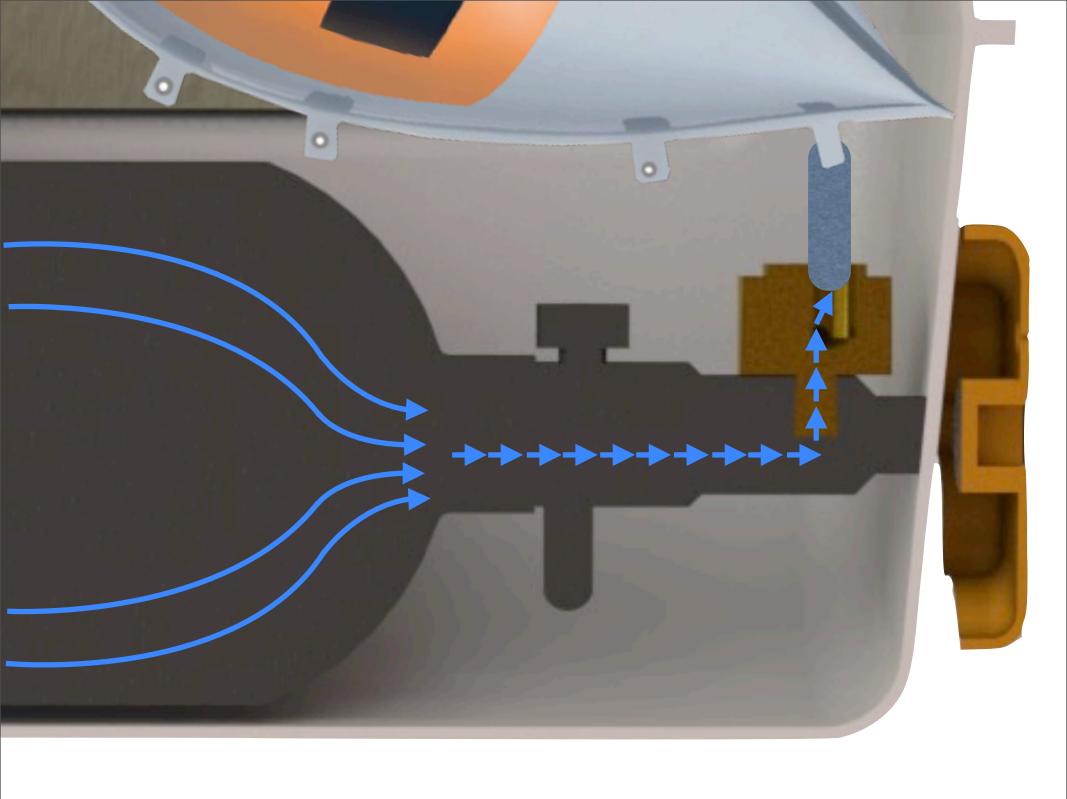


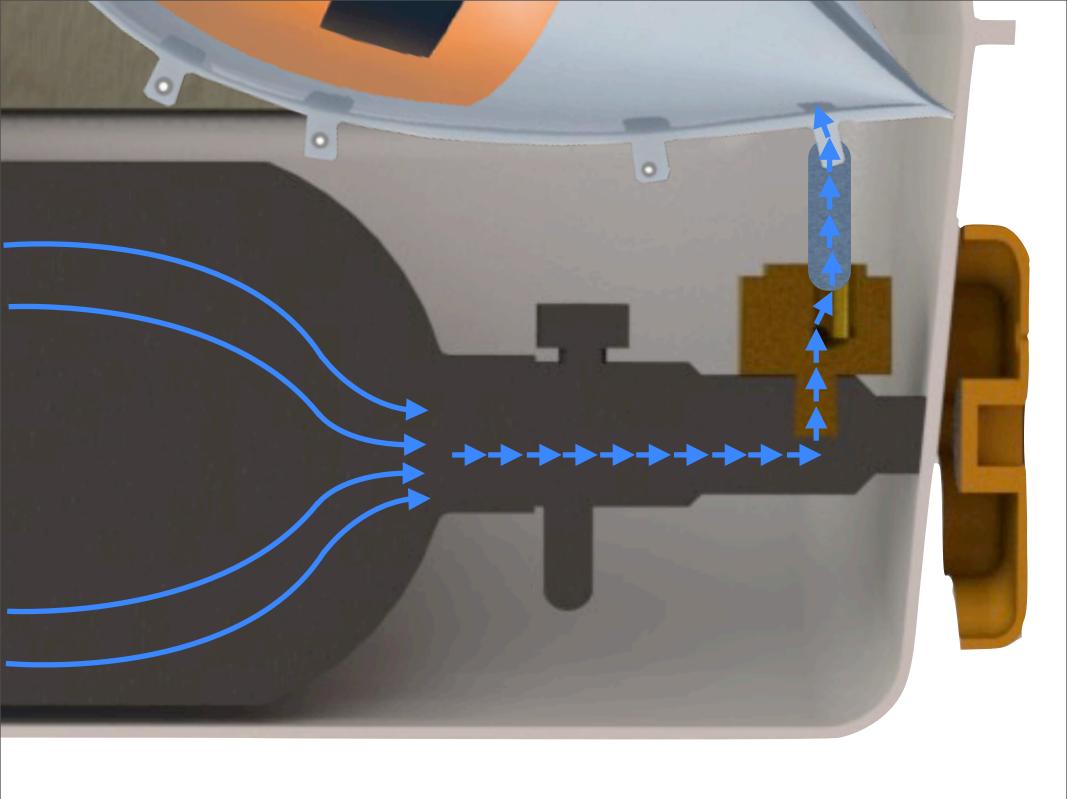


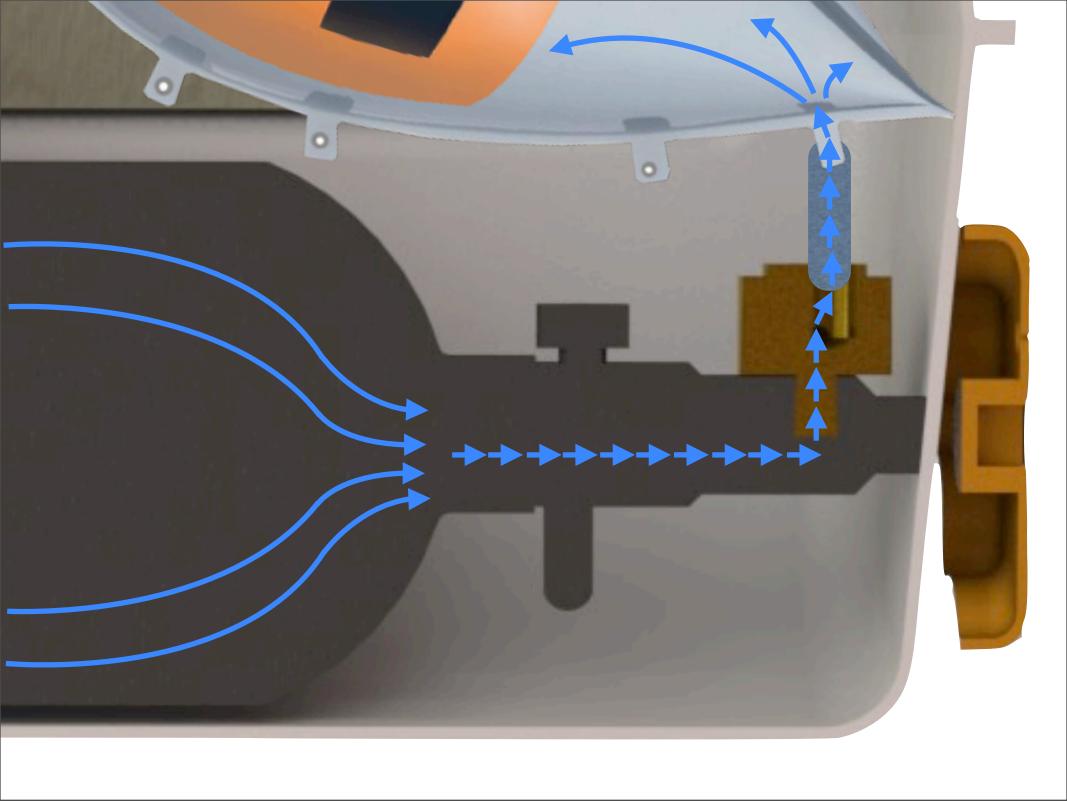




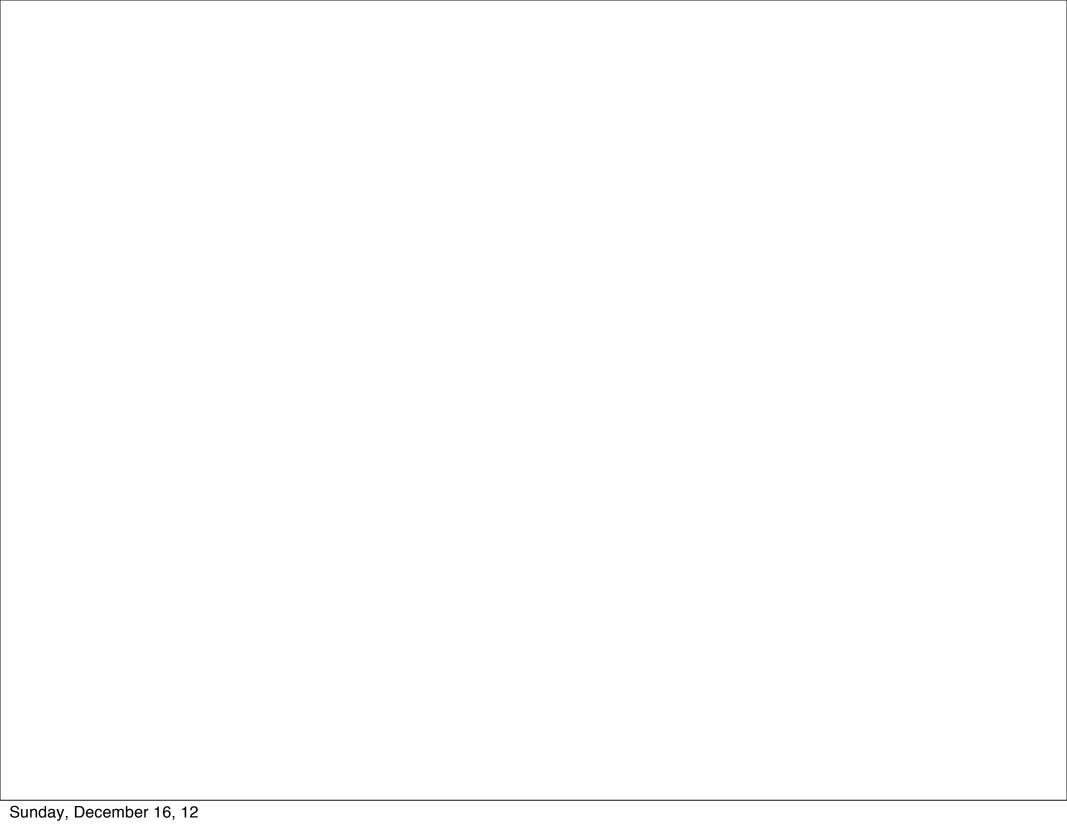


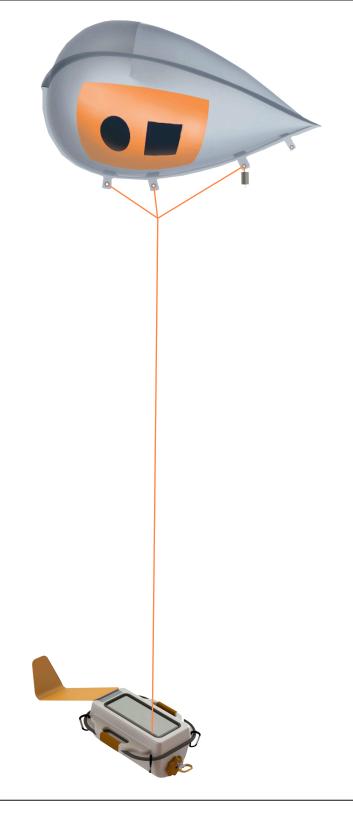












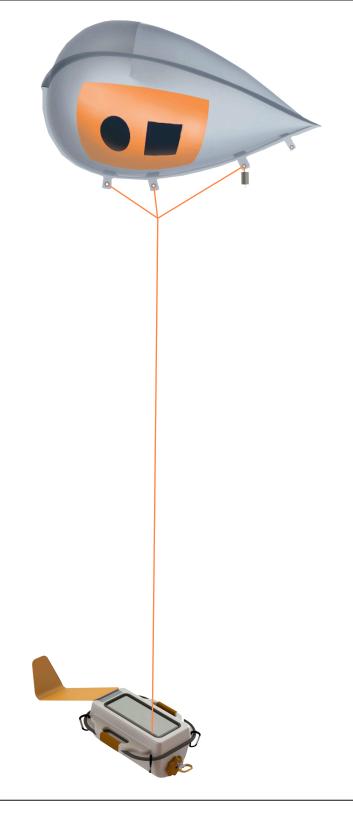


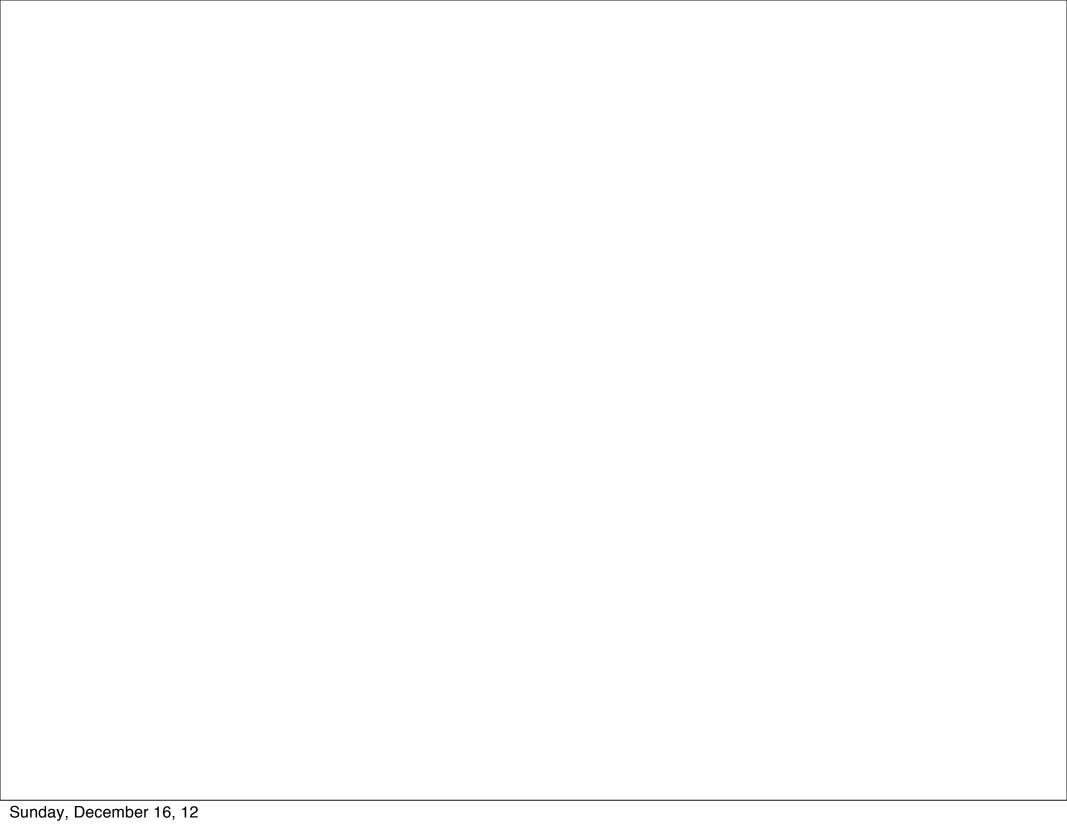














"Once you are in a life raft... anything that will attract attention to you and your location can be considered potentially life saving."

Captain Marx
Owner of Landfall Navigation



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Captain Marx
Owner of Landfall Navigation



"If I was sailing offshore with only one EPIRB, I would definitely consider your gadget as a backup to the EPIRB."

Eric Lorgus
President of the Philadelphia
Ship Preservation Guild



"Once you are in a life raft... anything that will attract attention to you and your location can be considered potentially life saving."

Captain Marx
Owner of Landfall Navigation

"I would put this on my boat."



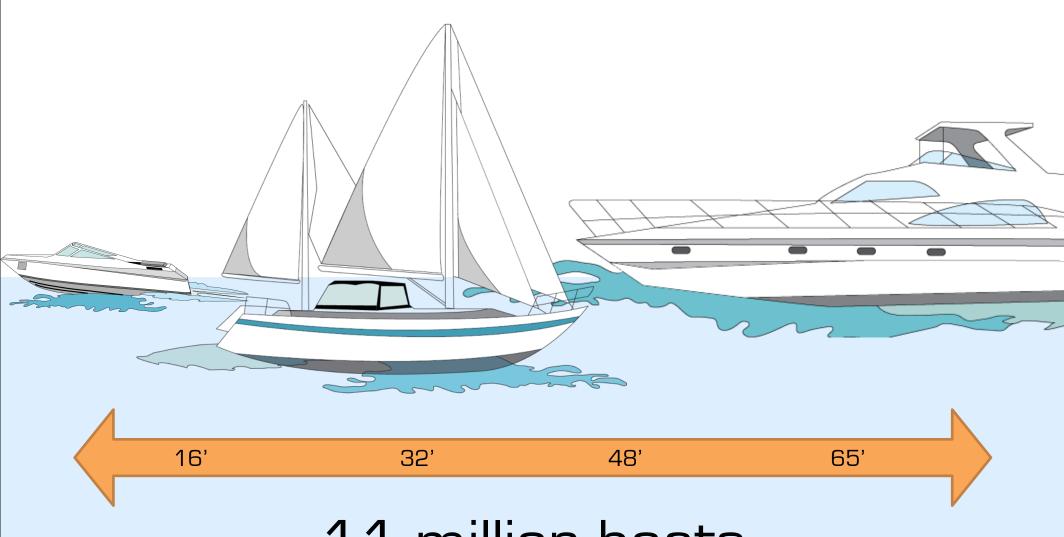
Captain Piraino
Newberryport Charters



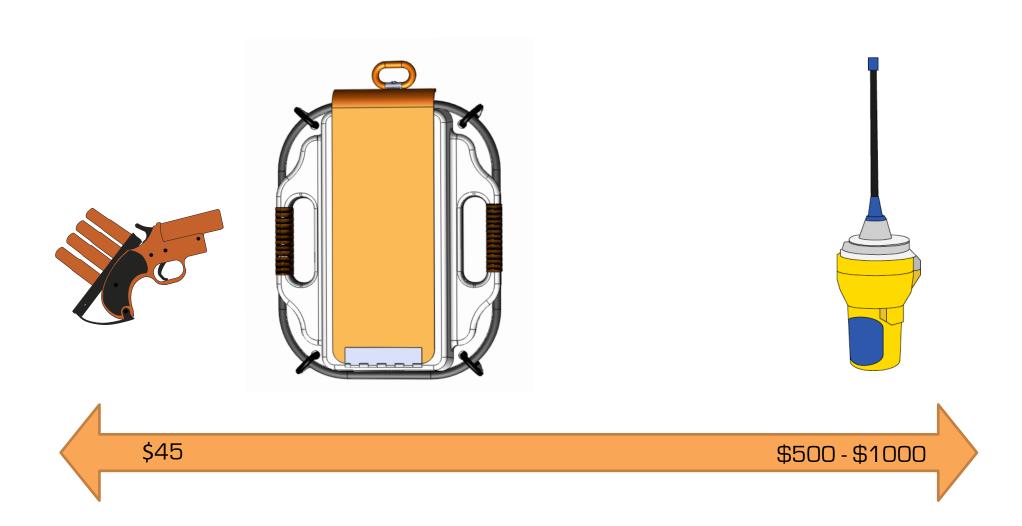
"If I was sailing offshore with only one EPIRB, I would definitely consider your gadget as a backup to the EPIRB."

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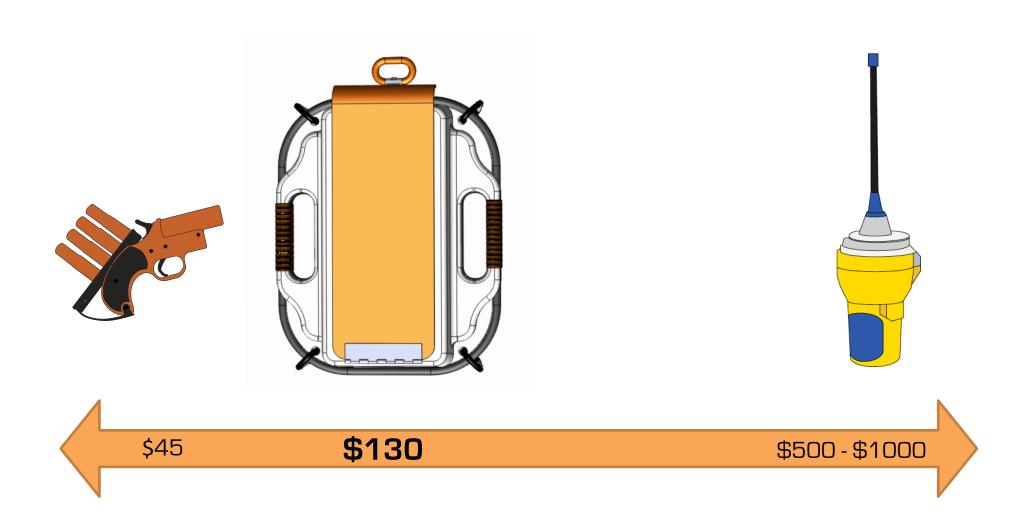
Target Market

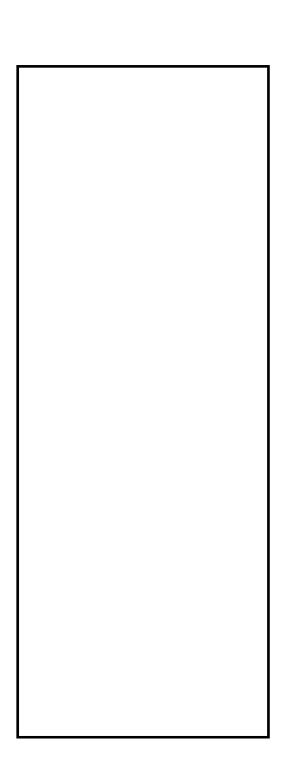


Price Comparison

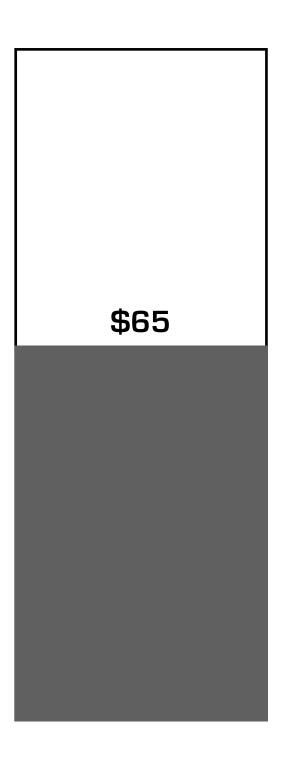


Price Comparison



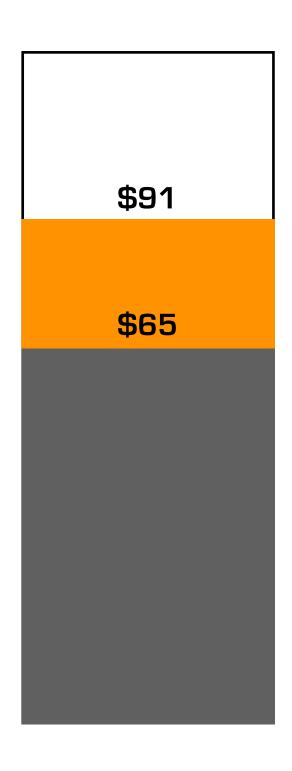


Strategy



Production Costs

- Materials, assembly, and overhead



30% Profit margin for SkyBeacon

Production Costs

- Materials, assembly, and overhead

\$130 \$91 \$65

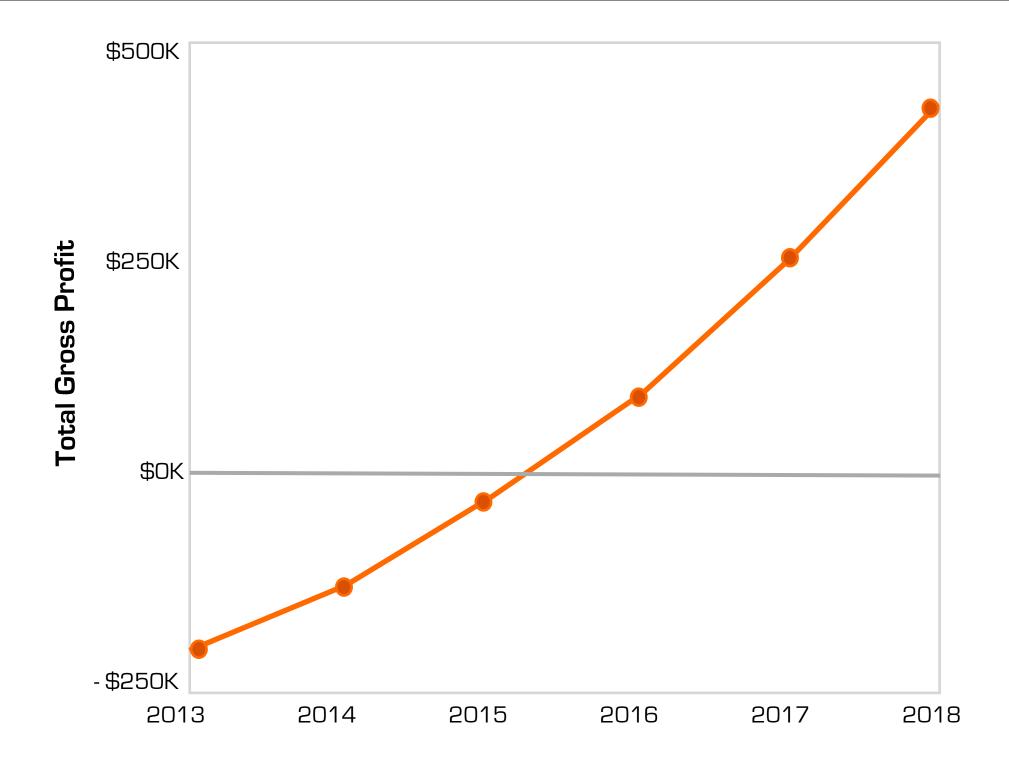
30% Profit margin for specialty retail stores

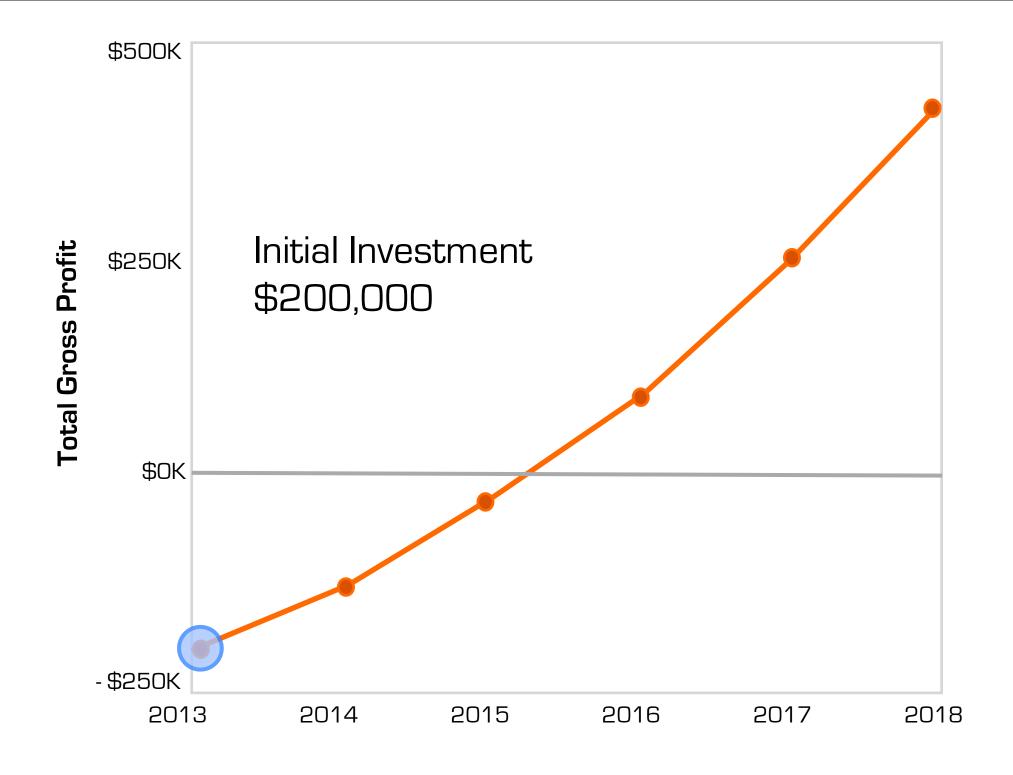
- West Marine
- Landfall Navigation

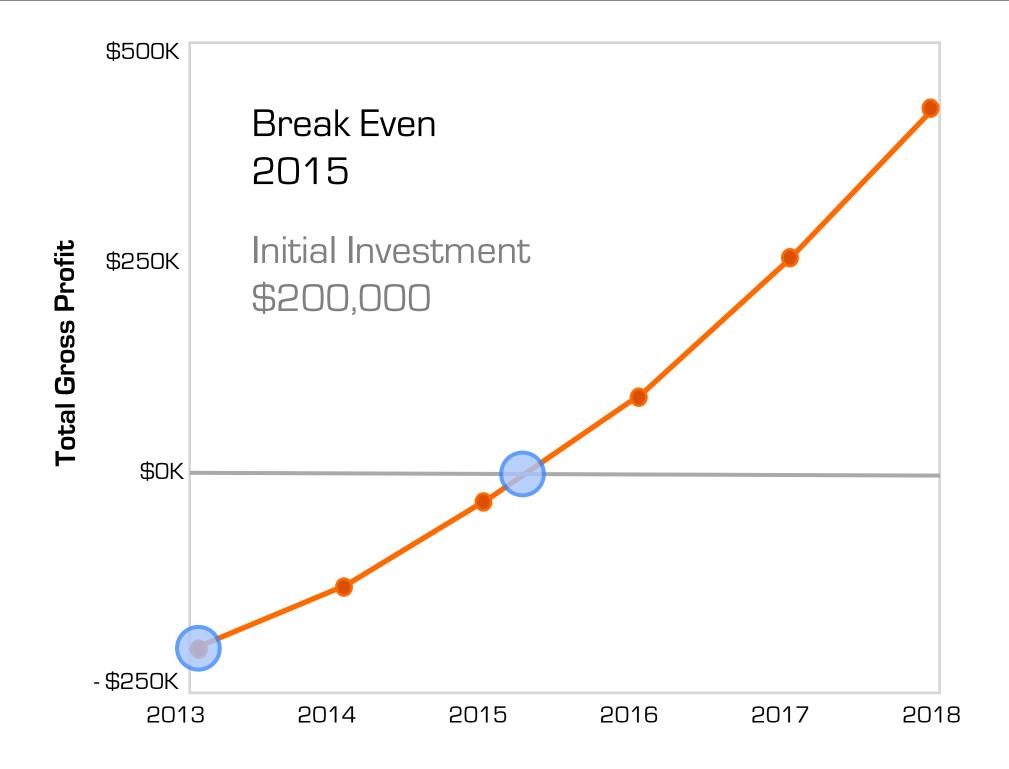
30% Profit margin for SkyBeacon

Production Costs

- Materials, assembly, and overhead





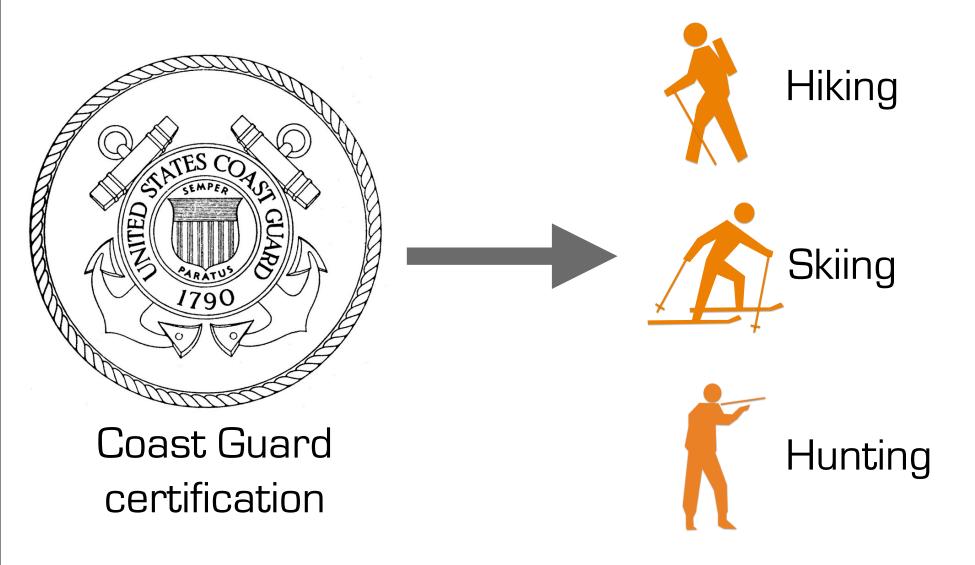


Future



Coast Guard certification

Future



David Wallace

Rich Wiesman

Sangbae Kim

Tony Hu

Linda Sutliff

Andy Hamilton

Arni Lehto

Eric Statz

James Penn

Dick Fenner

Bill Cormier

Joe Cronin

Jim Dudley

Steve Haberek

Chevalley Duhart

Lauren Hernley

Paul Piraino

Eric Lorgus

Henry Marx

Melanie Hood

Gene Day

Paul Ansolabehere

Anagram Balloon

Philadelphia Ship Preservation Guild

NASAR

Landfall Navigation

Boston Paintball

American Gas Products

Thanks!

David Wallace

Rich Wiesman

Sangbae Kim

Tony Hu

Linda Sutliff

Andy Hamilton

Arni Lehto

Eric Statz

James Penn

Dick Fenner

Bill Cormier

Joe Cronin

Jim Dudley

Steve Haberek

Chevalley Duhart

Lauren Hernley

Paul Piraino

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