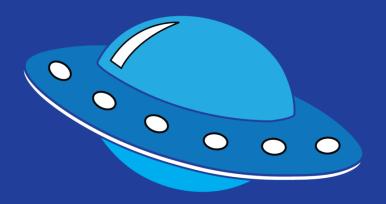
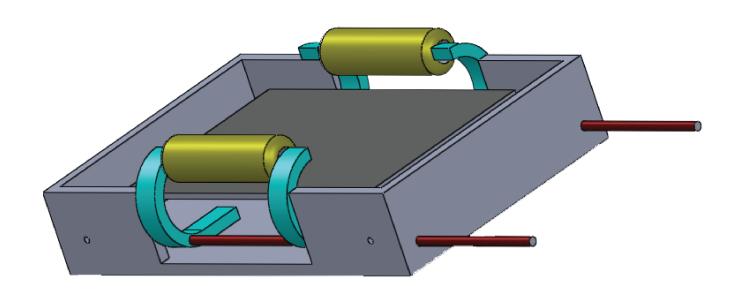
# BLUE B SKETCH MODEL REVIEW





# POLISHINE

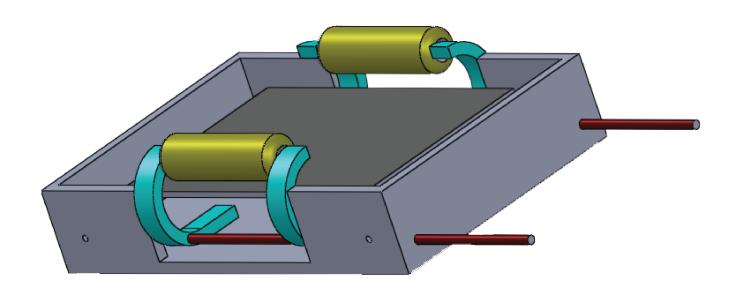
# Professional Shine, Less Time







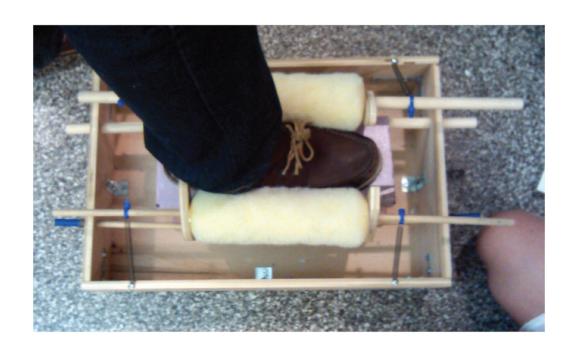
# PoliShine is the first automated efficient, hands free shoe shiner for today's professional



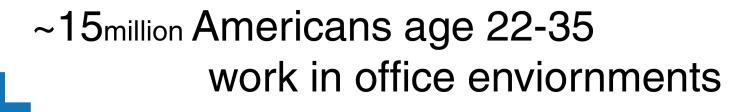




# Spring loaded mechanism allows product to be used on any size shoe.







- 1.5million US bank employees
  - 400k are back office
  - 100k are senior exec



1million potential consumers in banks alone







#### Our Consumer

In preparation for work businessmen shine their shoes every day!



That's 5-10 minutes every morning... as opposed to 5-10 seconds!





#### Consumer Needs



saves time by cleaning entire shoe in seconds



comparable devices >\$100 require more user time and effort (no multitasking)



hands free capabilities, allows for multitasking





## Benchmarking

#### Kalorik Shoe Polisher



\$130

manually position shoes under brushes

~1 minute to clean

\$5-15 for hired shoe shiner

~5 minutes







### **Next Steps**

- apply polish (while protecting clothing)
- automation
- brush motion
- front and back brushes
- foot free as well

# THANK YOU



### SANISURF + POLISHINE

Presented by Blue B