

sketch model review

compact crutch for easy storage

customer complaints

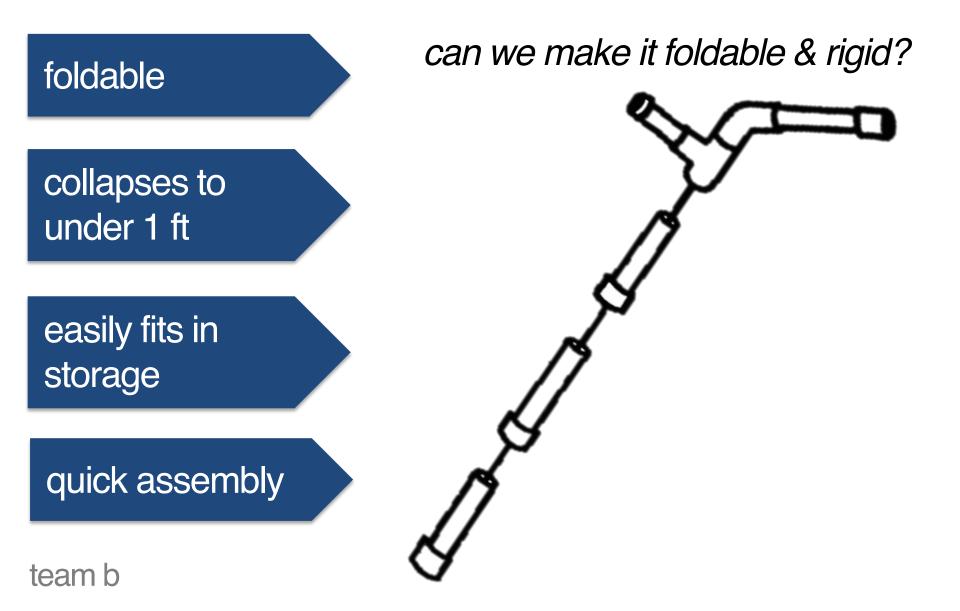
#### "It feels like I'm flying a flag of shame"

- 2.009 mentor with artificial hip

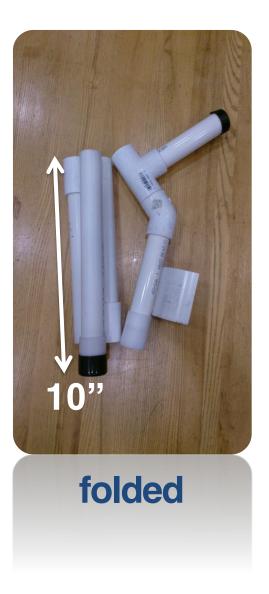
take up a lot of room

uncomfortable

inconvenient







future iterations

adjustable height compact handle lock system for storage more ergonomic

target market

# People with short-term or chronic leg injuries.





**10M** crutches sold, totaling to **\$320M** in sales annually in the US.

team b

Source: http://www.twincities.com/ci\_21761042/building-better-crutch

#### benchmarking

	Clutch Crutch	Regular Forearm Crutch	OPO Folding Crutch
Compact	X		
Foldable	X		Χ
Adjustable Height	?	X	X